

Bangladesh Garment Manufacturers & Exporters Association (BGMEA)

"Committed to Ensuring Dignity, Wellbeing and Safety of our Workers"
BGMEA Complex, 23/1 Panthapath Link Road (3rd floor), Karwan Bazar, Dhaka-1215

Circular No. BGA/Fair/2014/

Date: 26 May, 2014

To: ALL BGMEA MEMBERS

Dear Honb'le Members,

We would like to inform you that Qatar Airways has renewed the Corporate Agreement with an attractive discount offer with effect from May 01, 2014.

This will benefit BGMEA Members for their travel abroad with Qatar Airways as follows:-

- a. Agreement will remain valid for travel from May 01, 2014 to April 30, 2015.**
- b. All BGMEA Members may avail this discount facility.**
- c. Discount Percentage (In Addition to the Travel Agency commission):**

| Segment | Class | Discount On-line | Discount Off-line |
|--|---|------------------|-------------------|
| Bangladesh to any QR destination and other destination | Business, First and RBD – F,P,A,C,J,D,I | 12% | 5% |
| | Economy and RBD –Y,B,H,K,M,L,V | 8% | 3% |
| | Economy and RBD –S,N | 5% | 2% |

The discount levels mentioned above can be deducted at the time of ticketing after the applicable agency commission.

- d. Applicable Destinations: All Qatar Airways online points where Qatar Airways fly with their own Aircraft.**
- e. Applicable Fare: Qatar Airways online destination market fares available in Bangladesh under deal DACR001.**
- f. Corporate Deal code: DACC054 (must reflect in the "Tour Code Box" of the ticket)**
- g. Taxes & other charges must be collected in addition to the applicable fare.**
- h. All BGMEA Members will be entitled to enroll in the frequent flyer program Membership "privilege Club" and will be benefited in lieu of "mileage" flown on Qatar Airways flights.**
- i. Premium Terminal: BGMEA Members traveling on First class & Business class are entitled to avail "Premium" terminal facilities during transit at Doha Airport.**

ii) Names of the Travel Agents are mentioned below:

| Name of Agents | IATA Code | Name of Agents | IATA Code |
|------------------------------------|-----------|-------------------------|-----------|
| HORIZON EXPRESSESS LIMITED | 423-0242 | ARAC TOURS & TRAVELS | 423-0346 |
| COLUMBIA TRAVELS INT'L | 423-0140 | DYNAMIC TRAVELS | 423-0267 |
| WORLD LINK AIRWAYS LTD. | 423-0153 | VICTORY TRAVELS LIMITED | 423-0018 |
| ONE TRAVELS | 423-0529 | DANA AVIATION LTD. | 423-0289 |
| WINGS CLASSIC TOURS & TRAVELS LTD. | 423-0385 | REGENCY TRAVELS LTD. | 423-0219 |
| LINKERS TRAVELS (PVT) LTD. | 423-0191 | BAEI TRAVELS & TOURS | 423-0175 |
| ORCHID TOURS & TRAVEL | 423-0209 | IRVING AVIATION | 423-0195 |
| AIRSTAR TRAVELS LTD. | 423-0286 | HAC ENTERPRISE LTD. | 423-0231 |

*For further details please feel free to contact: **Mohammed Tariqul Islam**, Sr. Sales Executive – Corporate, Qatar Airways. Mobile: +880 1713 047030, Tele: +880 2 9858781 Ext: 258 & Fax: +880 2 9890023,*

All BGMEA Members may avail this facility if they want to avail the offer made by Qatar Airways under this Agreement.

Thanking you,

Sincerely yours,

Ehsan UI Fattah
Secretary General